

# PORTLAND CANADIAN BALANCED FUND INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE

MARCH 31, 2025

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# Management Discussion of Fund Performance **Portland Canadian Balanced Fund**

This management report of fund performance contains financial highlights, but does not contain either interim or annual financial statements of the investment fund. You can get a copy of the interim or annual financial statements at your request, and at no cost, by calling 1-888-710-4242, by writing to us at info@portlandic.com or 1375 Kerns Road, Suite 100, Burlington, ON L7P 4V7 or visiting our website at www.portlandic.com or SEDAR at www.sedarplus.ca.

Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

The views of Portland Investment Counsel Inc. (the Manager) contained in this report are as of March 31, 2025 and this report is not intended to provide legal, accounting, tax or specific investment advice. Views, portfolio holdings and allocations may have changed subsequent to this date. For current information, please contact us using the above methods. All references to performance relate to Series F units. The performance of other units may be different from that of the Series F units due to differing fees.

#### INVESTMENT OBJECTIVE AND STRATEGIES

The investment objective of the Portland Canadian Balanced Fund (the Fund) is to provide positive long-term total returns, consisting of both income and capital gains by investing primarily in a portfolio of fixed income securities and Canadian equities. The Fund seeks to provide income and capital growth by investing in a diversified portfolio of common equities, preferred shares, income securities and exchange traded funds (ETFs). The Fund may invest up to 49% in foreign securities in a manner consistent with its investment objective.

#### RISK

The overall risk level has not changed for the Fund. Investors should be able to accept a medium level of risk and plan to hold for the medium to long term.

#### RESULTS OF OPERATIONS

For the six-month period ended March 31, 2025, the Fund's Series F units had a return of 10.76%. For the same period, the Fund's Blended Benchmark (which is a composite consisting of 60% of the return of the MSCI Canada Index and 40% of the return of the iShares Core Canadian Universe Bond Index ETF TR) had a return of 4.25%. For the full period since inception of the Fund on October 31, 2012 to March 31, 2025, the Fund's Series F units had an annualized return of 9.31%. For the same period, the Blended Benchmark had an annualized return of 5.93%. Unlike the Blended Benchmark, the Fund's return is after the deduction of its fees and expenses.

The Fund's net asset value at March 31, 2025, was \$33.2 million. The asset mix as at March 31, 2025, was common equities, 67.6%; cash and cash equivalents, 22.3%; preferred share exchange-traded funds, 10.0%; other net assets (liabilities), 0.1%; and forward currency contracts, 0.0%. By sector, assets were invested in cash and cash equivalents, 22.3%; financials, 17.6%; energy, 16.5%; health care, 12.2%; exchange-traded funds, 10.0%; consumer staples, 6.7%; utilities, 6.4%; consumer

discretionary, 6.3%; industrials, 1.9%; other net assets (liabilities), 0.1%; and forward currency contracts, 0.0%. By geography, assets were invested in securities of issuers based in Canada, 63.6%; cash and cash equivalents, 22.3%; United States, 12.1%; Cayman Islands, 1.9%; other net assets (liabilities), 0.1%; and forward currency contracts, 0.0%.

#### RECENT DEVELOPMENTS

Since June 2024, central banks in Canada and the United States (and other countries) have lowered short-term interest rates. We expect that short-term interest rates will continue to decline over the next year. We believe that such actual and expected reductions in interest rates have been an important factor in strong equity market and Fund performance in the last two years.

As at March 31, 2025, the Fund's common equity investments comprised 67.6% of its net asset value. If we believe that common equity valuations are sufficiently attractive, we are prepared to increase the common equity weight to as high as 90%, with the increment to be funded primarily by reducing the Fund's cash holding. Investment of the cash, together with positive performance of the Fund's existing investments, would be expected to enhance future fund performance.

The United States of America has recently implemented tariffs which have been significant, widespread and frequently changing. In response, other countries, including Canada, have imposed or raised tariffs on goods imported from the U.S. Such tariffs may increase inflation and reduce economic growth. We believe that the Fund is well-positioned to weather any adverse effects. Further, as noted above, the Fund's substantial cash position provides it with the ability to substantially increase common equities if they become available on attractive terms.

#### **RELATED PARTY TRANSACTIONS**

The Manager is responsible for the day-to-day operation of and for providing investment management services to the Fund. The Manager receives a fee for providing these services. This is calculated daily based on the net asset value of the Fund and paid monthly. During the sixmonth period ended March 31, 2025, the Manager received \$196,238 in management fees from the Fund, net of applicable taxes (March 31, 2024: \$190,244).

Any administrative services paid for or provided by the Manager are charged to the Fund and are grouped and presented by expense type in the statements of comprehensive income (loss). Depending on their nature, some expenditures are allocated to the Fund based on a variety of methods including net asset value or actual costs incurred. During the six-month period ended March 31, 2025, the Manager was reimbursed \$79,992 for operating expenses incurred on behalf of the Fund, including amounts paid to affiliates, net of applicable taxes (March 31, 2024: \$79,265). The Manager absorbed \$92,471 of operating expenses during the six-month period ended March 31, 2025, net of applicable taxes (March 31, 2024: \$56,375). Affiliates of the Manager provide administrative services associated with the day-to-day operations of the Fund. These affiliates of the Manager were reimbursed \$687 during the six-month period ended March 31, 2025 by the Fund for such services (March 31, 2024: \$578).

The Manager and officers and directors of the Manager and their affiliates and/or family (collectively referred to as Related Parties) may invest in units of the Fund from time to time in the normal course of business. Transactions to purchase or redeem units are made at net asset value per unit. Standing instructions from the independent review committee (IRC), as described below, were not required or obtained for such transactions. As at March 31, 2025, Related Parties owned 344 shares of the Fund (March 31, 2024: 654).

The Fund has received standing instructions from the Fund's IRC. The standing instructions constitutes a written recommendation from the IRC that permits the Manager to proceed with specific action(s) set out in the standing instructions on an ongoing basis as detailed in the annual IRC Report to Securityholders. The standing instructions are designed to ensure that the Manager's actions are carried out in accordance with National Instrument 81-107 - Independent Review Committee for Investment Funds and the Manager's policies and procedures in order to achieve a fair and reasonable result for the Fund. The IRC reviews reports periodically, at least annually, which assess compliance with applicable conflicts of interest policies and standing instructions.

Except as otherwise noted above, the Fund was not a party to any related party transactions during the six-month period ended March 31, 2025.

The Board of Directors of the Manager is responsible for reviewing and approving the financial statements and overseeing management's performance of its financial reporting responsibilities.

#### **NOTES**

Certain statements included in this Management Discussion of Fund Performance constitute forward-looking statements, including those identified by the expressions "may", "should", "will", "anticipate", "believe", "plan", "predict", "estimate", "expect", "intend" and similar expressions to the extent they relate to the Fund. These forward-looking statements are not historical facts, but reflect the current expectations of the portfolio management team regarding future results or events that may impact the Fund. These forward-looking statements are subject to a number of risks, uncertainties, assumptions and other factors that could cause actual results or events to differ materially from current expectations. The portfolio management team has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, except as required by securities legislation.

Certain research and information about specific holdings in the Fund, including any opinion, is based upon various sources believed to be reliable, but it cannot be guaranteed to be current, accurate or complete. It is for information only, and is subject to change without notice.

# Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five years. Information for 2025 is presented for the six-month period ended March 31, 2025 and for all other periods, information is as at September 30 of the year shown.

Series A Units - Net Assets per unit<sup>1</sup>

For the periods ended	2025	2024	2023	2022	2021
Net assets, beginning of the period	\$16.64	\$13.69	\$13.96	\$17.26	\$14.27
Increase (decrease) from operations					
Total revenue	0.41	0.72	0.75	0.49	0.58
Total expenses	(0.23)	(0.41)	(0.38)	(0.41)	(0.44)
Realized gains (losses)	1.51	0.82	0.26	(0.70)	1.92
Unrealized gains (losses)	(0.03)	2.36	(0.74)	(1.86)	2.13
Total increase (decrease) from operations	1.66	3.48	(0.11)	(2.48)	4.19
Distributions to unitholders					
From income	-	-	-	-	-
From dividends	(0.32)	(0.55)	(0.13)	-	(0.13)
From capital gains	-	-	-	(0.95)	(1.30)
Return of capital	-	-	-	-	-
Total annual distributions	(0.32)	(0.55)	(0.13)	(0.95)	(1.43)
Net assets, end of period	\$17.98	\$16.64	\$13.69	\$13.96	\$17.26

Series A Units - Ratios/Supplemental Data

For the periods ended	2025	2024	2023	2022	2021
Total net asset value	\$17,479,761	\$16,723,520	\$15,036,284	\$16,045,276	\$16,920,254
Number of units outstanding	972,160	1,004,822	1,098,213	1,149,665	980,278
Management expense ratio⁵	2.54%	2.54%	2.54%	2.53%	2.53%
Management expense ratio before waivers or absorptions⁵	3.19%	2.98%	2.58%	2.53%	2.53%
Trading expense ratio <sup>6</sup>	0.05%	0.04%	0.03%	0.03%	0.05%
Portfolio turnover rate <sup>7</sup>	45.58%	50.21%	44.44%	44.16%	62.01%
Net asset value per unit	\$17.98	\$16.64	\$13.69	\$13.96	\$17.26

Series F Units - Net Assets per unit<sup>1</sup>

For the periods ended	2025	2024	2023	2022	2021
Net assets, beginning of the period	\$17.70	\$14.49	\$14.77	\$17.99	\$14.81
Increase (decrease) from operations:					
Total revenue	0.43	0.76	0.78	0.52	0.60
Total expenses	(0.14)	(0.24)	(0.23)	(0.24)	(0.26)
Realized gains (losses)	1.61	0.72	0.20	(0.72)	1.87
Unrealized gains (losses)	(0.04)	2.66	(0.62)	(1.91)	2.07
Total increase (decrease) from operations <sup>2</sup>	1.86	3.89	0.13	(2.35)	4.28
Distributions to unitholders:					
From income	-	-	-	-	-
From dividends	(0.54)	(0.68)	(0.31)	(0.16)	(0.28)
From capital gains	-	-	-	(0.76)	(1.32)
Return of capital	-	-	-	-	-
Total annual distributions <sup>3</sup>	(0.54)	(0.68)	(0.31)	(0.92)	(1.60)
Net assets, end of period⁴	\$19.02	\$17.70	\$14.49	\$14.77	\$17.99

Series F Units - Ratios/Supplemental Data

For the periods ended	2025	2024	2023	2022	2021
Total net asset value	\$15,694,242	\$15,030,882	\$17,798,369	\$24,819,907	\$29,411,890
Number of units outstanding	825,209	849,102	1,228,602	1,680,130	1,634,736
Management expense ratio⁵	1.41%	1.41%	1.42%	1.41%	1.41%
Management expense ratio before waivers or absorptions⁵	2.06%	1.85%	1.46%	1.41%	1.41%
Trading expense ratio <sup>6</sup>	0.05%	0.04%	0.03%	0.03%	0.05%
Portfolio turnover rate <sup>7</sup>	45.58%	50.21%	44.44%	44.16%	62.01%
Net asset value per unit	\$19.02	\$17.70	\$14.49	\$14.77	\$17.99

PORTLAND CANADIAN BALANCED FUND

# **Explanatory Notes**

- 1. The information for March 31, 2025, is derived from the Fund's unaudited interim financial statements. For the remaining periods, the information is derived from the Fund's audited annual financial statements prepared in accordance with IFRS Accounting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). The net assets per security presented in the financial statements may differ from the net asset value calculated for fund pricing purposes.
- 2. Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted daily average number of units outstanding over the financial period.
- 3. Distributions are paid out in cash/reinvested in additional units of the Fund, or both.
- 4. This is not a reconciliation of the beginning and ending net assets per unit.
- 5. The management expense ratio (MER) is based on total expenses (excluding foreign withholding taxes, commissions and other portfolio transaction costs but including management fee distributions paid to certain unitholders in the form of additional units) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. The Manager may absorb certain expenses otherwise payable by the Fund. The amount of expenses absorbed is determined annually at the discretion of the Manager.
  - The Fund may hold investments in exchange traded funds (ETFs). The MER is calculated taking into consideration the expenses of the Fund allocated to the series including expenses indirectly attributable to its investment in the ETFs divided by the average daily NAV of the series of the Fund during the period.
  - On April 20, 2020, the management fees decreased from 2.00% and 1.00% to 1.75% and 0.75% on Series A and Series F, respectively. For the year ended September 30, 2020, if the change in management fees had been effective since the start of that financial year, the MER after waivers or absorptions would have been 2.56% and 1.43% on Series A and Series F, respectively.
- 6. The trading expense ratio (TER) represents total commissions and other portfolio transaction costs expressed as an annualized percentage of the daily average net asset value of the Fund during the period.
  - The TER is calculated taking into consideration the costs attributable to its investment in ETFs.
- 7. The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to a fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the period. There is not necessarily a relationship between a high turnover rate and the performance of a fund.
  - Portfolio turnover rate is calculated based on the lesser of the cumulative cost of purchases or cumulative proceeds of sales divided by the average market value of the portfolio, excluding short-term investments.

# Management Fees

The Manager is responsible for the day-to-day management and administration of the Fund. The Manager monitors and evaluates the performance of the Fund, pays for the investment management services of the portfolio advisor and arranges for the administrative services required to be provided to the Fund. As compensation for its service, the Manager is entitled to receive a fee, payable monthly, calculated based on the average daily net asset value of the Fund.

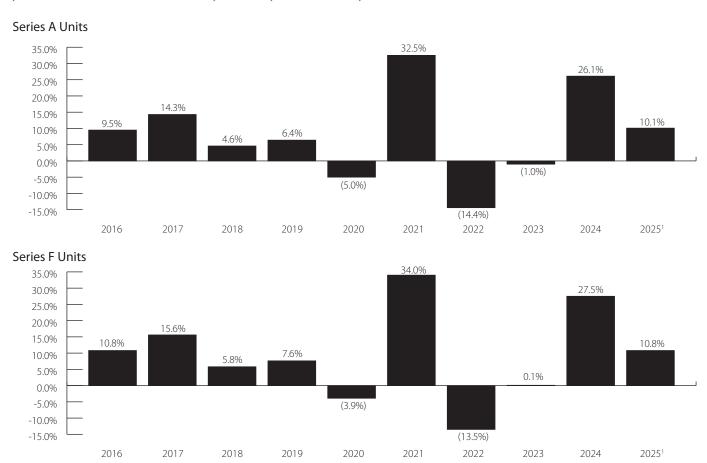
		Expenses Paid Out of the Management Fee (%)				
Series of Units	Management Fee (%)	Dealer compensation	General administration, investment advice and profit	Absorbed expenses		
Series A	1.75%	48%	5%	47%		
Series F	0.75%	-	53%	47%		

## Past Performance

The past performance information shown in this section is calculated using the net asset value per unit and assumes that all distributions made by the Fund in the periods shown were reinvested in additional securities of the Fund. The past performance information does not take into account sales, redemptions, distribution or other optional charges or income taxes payable by the unitholder that would have reduced returns or performance. Investment funds are not guaranteed, their values change frequently and past performance may not be repeated.

## Year-By-Year Returns

The following bar charts show the performance of each series of the Fund for each of the financial years shown and illustrates how the investment fund's performance has changed from year to year. The charts show in percentage terms how an investment made on the first day of each financial year would have increased or decreased by the last day of each financial year.



1. Return for 2025 represents a partial year starting October 1, 2024 to March 31, 2025

# Summary of Investment Portfolio as at March 31, 2025

# Top 25 Investments\*

Total net asset value

	% of Net Asset Value
Cash & Cash Equivalents	22.3%
The Toronto-Dominion Bank	10.1%
South Bow Corp	10.0%
The Bank of Nova Scotia	7.5%
Cigna Group	6.9%
Empire Company Limited	6.7%
Cenovus Energy Inc.	6.5%
ATCO Ltd.	6.4%
Magna International Inc.	6.3%
Elevance Health, Inc.	5.3%
BMO Laddered Preferred Share Index ETF	4.1%
Global X Active Preferred Share ETF	3.2%
iShares S&P/TSX Canadian Preferred Share Index ETF	2.7%
CK Hutchison Holdings Limited	1.9%
Grand Total .	99.9%

\* Where the Fund holds less than 25 holdings, all investments have been disclosed. There may be other assets and liabilities which are not included, and therefore the summary may not add up to 100%.

\$33,174,003

The investment portfolio may change due to ongoing portfolio transactions of the investment fund. Quarterly updates are available within 60 days of each quarter end by visiting www.portlandic.com or contacting us at 1-888-710-4242. The prospectus and other information about the underlying exchange traded funds held in the portfolio are available on the internet at www.sedar.com and/or www.sec.gov/edgar.shtml, as applicable.

# Portfolio Composition

Sector	
Cash & Cash Equivalents	22.3%
Financials	17.6%
Energy	16.5%
Health Care	12.2%
Exchange Traded Funds	10.0%
Consumer Staples	6.7%
Utilities	6.4%
Consumer Discretionary	6.3%
Industrials	1.9%
Other Net Assets (Liabilities)1	0.1%
Forward Currency Contracts	0.0%

Geographic Region	
Canada	63.6%
Cash & Cash Equivalents	22.3%
United States	12.1%
Cayman Islands	1.9%
Other Net Assets (Liabilities) <sup>1</sup>	0.1%
Forward Currency Contracts	0.0%

Other Net Assets (Liabilities) refers to all other assets and liabilities in the Fund excluding portfolio investments and cash.



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